



Labor

Purposes

Wages

Trends

Purpose of Labor Unions

- Promote legislation that affects pay and working conditions
- Settle Labor Disputes with owners or management
- Methods
 - Strikes
 - Pickets
 - Boycotts
 - Lockouts
 - Grievances
 - Collective Bargaining
 - Negotiations
 - Mediation
 - Arbitration
 - Fact-Finding

Types of Unions

- Fields often with unions
 - Manufacturing
 - Trades
 - Government workers
 - Teachers
- Types
 - Craft or trade union
 - Industrial union
 - Company union



Labor Types

- Unskilled
- Semiskilled
- Skilled
- Professional

How are Wages Determined?

- Traditional Theory of Wages
- Theory of Negotiated Wages
- Signaling Theory

- Other Factors
 - Labor Mobility
 - Cost of living
 - Location

Trends

- Membership down
 - 85 % of workers have no union connection
 - 13.5 % union members
 - 1.4 % non-union, represented by unions
- Decline in Influence
 - Efforts to keep unions out
 - Adding workers to “management team”
 - New workers lack loyalty to organized labor
 - Trade/Price Issues
- Trends in the Workplace
 - Glass Ceiling?
 - Part-time Workers
 - Minimum Wage